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## For Immediate Release

## **Capitol Adds Vaddio to its Extensive List of Commercial AV Solutions**

**EAGAN, MN, September 4, 2019** – Capitol, the leading electronics distribution source for light commercial integrators and residential systems, now offers the Vaddio selection of commercial AV solutions to installation specialists who strive to give their clients the most reliable and consistently cost-effective video conference and related products on the market.

Considered one of the leading commercial AV designers and manufacturers in the U.S., Vaddio's approach to controlling all aspects of product development is the key to delivering standard-setting solutions to real-world projects.

"Vaddio is one of the most requested brands by light commercial pros, and for good reason," said Curt Hayes, President and CFO, Capitol. "Their cameras, control systems, and collaboration products consistently toe the line between advanced technology and simplicity of operation."

"Capitol Sales has an incredible team of AV professionals that have years of experience providing the right technology solutions to their clients," said Paul Cords, Director of Sales, Vaddio brand of Legrand | AV. "We couldn't be happier to have them as a Vaddio partner."



Among the extensive menu of Vaddio models in the Capitol catalog is the RoboSHOT 12E HDMI camera, designed for nearly every imaginable streaming application, especially sharing events over venues such as YouTube and Facebook. The RoboSHOT 12E features a deep 12x optical zoom with back illuminated 8.51 MP, simultaneous HDMI and IP H.264 streaming, remote IP management, and a web-based user interface.



Also from Vaddio comes the AV Bridge Mini, an ingenious tool for capturing lectures and video conferences, outputting both USB 3.0 and

IP streaming with up to 1080p HD video quality.

"Live streaming and video conferencing require rock-solid systems that are up and running for hours at a time," added Mr. Hayes. "Vaddio's products ensure our customers will install trouble-free equipment that their clients can rely on every time they go live."

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## **About Capitol**

Capitol is a leading nationwide distribution source for residential systems contractors, retailers, PRO AV contractors, and premium incentive resellers who are looking for the latest electronics across several categories including: smart home, home theater, telephone, integrated home systems, and commercial AV products. The company has 120+ popular brands, thousands of products and offers free parcel ground freight shipping for all online orders shipped to their customer's primary business address.

Capitol's consultative approach makes them more than just a source for competitively priced products. They take the time to learn about their customer's needs and provide them with expert technical help, free system design services and unmatched customer service. Capitol provides their customers with dozens of free educational webinars each year and several hands-on training sessions at their office in Eagan, MN.

For more information, visit <u>www.capitolsales.com</u> or call 800-467-8255. Media inquiries should be directed to Adam Sohmer, Sohmer Associates LLC at <u>adam@sohmerassoc.com</u> or call 347-512-0066.