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For Immediate Release

Capitol to Scour CES for New and Upcoming Smart Home, A/V Products

- Company Views CES as an Opportunity to Explore Business-Building Opportunities for Years to Come -

EAGAN, MN, December 14, 2018 – Capitol, the leading consumer electronics distribution source for residential systems and light commercial contractors as well as premium incentive resellers, will use the occasion of CES 2019 to explore new and upcoming connected home, audio, and video products from industry leaders and newcomers alike.



“CES remains the premier showcase for technologies that will have the biggest impact on the consumer electronics market,” commented Curt Hayes, Capitol’s President and CFO. “Each year, we unleash several senior members of our team to dig deep and explore how burgeoning technologies will affect product development over the next several years.”

In 2019, Mr. Hayes sees the IoT only growing in importance, as evidenced by the number of exhibitors staking a claim under the Smart Home banner.

“More than 900 companies are billed as specialists in Smart Home, featuring a massive selection of products that tie home management, entertainment, security, and HVAC together under one wireless umbrella,” said Mr. Hayes. “With the number of ‘smart speaker’ users

growing every day, the industry is stepping up with a deluge of products that are designed to enhance and simplify consumers' lives, and we're going to determine which technologies will give our customers the most effective arsenal for building profits through 2019."

Current Capitol vendors that will exhibit at CES include Lutron Electronics, Leviton, TCL Corporation, and Sony Electronics, the latter of which will be on site with a typically large and product-packed exhibit that Mr. Hayes believes will be a focal point of the show.

"Sony's exhibit is like a show in itself," said Mr. Hayes.

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About Capitol

Capitol is the leading distribution source for residential systems contractors, retailers, PRO AV contractors, and premium incentive resellers who are looking for home theater, telephone, integrated home systems, and commercial AV products. The company is famous for taking a 360-degree approach to its business, offering retailers high-quality products at competitive prices, plus hands-on application training, expert technical help and unmatched customer service.

Capitol offers hundreds of application-based education courses throughout the year, including filled-to-capacity classes at CEDIA and other industry events, in addition to "on campus" programs at the company's headquarters as well as the company's web site. For further information, visit the company's web site at www.capitolsales.com, or call 1-800-467-8255. Media inquiries should be directed to Adam Sohmer; Sohmer Associates, LLC; 347-512-0066; adam@sohmerassoc.com.