

Panamax ~ Furman

Panamax and Furman have been international leaders in providing award-winning, innovative power management products for more than 35 years. Their power management products give audio/video systems the pure, noise-free power they need for superlative performance, providing longevity to the components connected while protecting them from damage caused by power surges and lightning. Together, as part of Panamax LLC, Panamax, Furman, and PFPower (a Panamax/Furman brand) address all major electronic markets, including home theater, professional audio and music, broadcasting, audio/video recording, OEM, and office equipment. The company is based in Petaluma, Calif., and sells through an international dealer network and through select retail outlets. More information is available at www.panamax.com and www.furmansound.com.

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will undoubtedly prove to be one of the most important energy management solutions in the residential and light commercial markets.”

“When it comes to understanding their customers’ needs and the best solutions to support them, Capitol is one of the savviest players on the block,” said Dave Keller, senior vice president of sales and marketing for Panamax/Furman. “They know that there is a tremendous amount of additional value for the installer by not only increasing their ability to respond to service issues quickly and remotely, but by providing valuable information regarding energy usage and power quality to both the installer and their client. And this is just the beginning — as a hosted system, we will continue to update the platform to add even more value and flexibility to their customers’ installations.”

BlueBOLT’s top-line features include a robust energy management suite including real time and historical power monitoring, the ability to set up energy budgets and alerts, real time control of power outlets for remote hard-reboots of problem components, and scheduled conservation commands for greener, more energy efficient installations.

About Capitol

Capitol is the leading distribution source for residential systems contractors, retailers, light commercial contractors, and premium incentive resellers who are looking for home theater, telephone, integrated home systems, and commercial A/V products. The company is famous for taking a 360-degree approach to its business, offering retailers high-quality products at competitive prices, plus hands-on application training, expert technical help and unmatched customer service. Capitol offers hundreds of application-based education courses throughout the year, including filled-to-capacity classes at CEDIA, EH Expo, and other industry events, in addition to “on campus” programs at the company’s headquarters as well as the company’s web site. For further information, visit the company’s web site at www.capitolsales.com, or call 1-800-INSTALL (467-8255). Media inquiries should be directed to Adam Sohmer; Sohmer Associates, LLC; 347-497-4965; adam@sohmerassoc.com.



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For Immediate Release

Capitol Achieves Status As First National Custom Electronics Distributor To Be Certified On Both Panamax And Furman BlueBOLT® Brands

*Capitol Certified to Offer Power and Energy Management Hardware
from Panamax and Furman CE Product Lines*

EAGAN, MN, October 19, 2010 – Capitol, the leading consumer electronics distribution source for residential systems and light commercial contractors, is now the first national distributor to be certified on both the Panamax and Furman BlueBOLT® power and energy management product lines.

BlueBOLT provides hosted IP (Internet Protocol) power control and energy monitoring for A/V systems. Users can control BlueBOLT-equipped units through Panamax/Furman's hosted BlueBOLT servers for plug-and-play setup (secured with SSL Extended Verification), or, if preferred, via direct connection over Telnet or HTTP using the BlueBOLT-CV1's embedded Web server.

“BlueBOLT is the perfect example of how newly developed IP technologies are helping installers and end-users maximize energy efficiency without missing a beat,” commented Jeff Kussard, Capitol's Director of Strategic Development. “For Capitol, it was love at first sight. We knew that for us to help our customers grow their business through improved energy management options, we'd first have to get up to speed ourselves. We are proud to offer what